

HIGH LEVEL TRAINING INSTITUTE

CITLP

Certified International Trade, Shipping & Logistics Professional (Online)



DATE

08 - 12 JUN 2026

LOCATION

LIVE VIRTUAL

TYPE

ONLINE TRAINING

LEVEL

ADVANCED

DELIVERY TYPE

**LIVE/VIRTUAL ONLINE
TRAINING**

Course Overview

The Certified International Trade, Shipping & Logistics Professional (CITLP) is a practical, high-impact certification that equips professionals to manage the end-to-end flow of goods across borders in a complex, fast-changing global environment. In 2026, international trade faces rising geopolitical risks, mandatory sustainability regulations (IMO 2030/2050 targets, EU CBAM), digital customs (single window systems), and AI-enhanced logistics — making skilled professionals essential for cost control, compliance, and resilience. CITLP delivers the strategic, operational, and digital skills to lead trade, shipping, and logistics operations with precision — from tendering and freight management to customs clearance, risk mitigation, and sustainable practices. Through interactive case studies (MENA/African ports, global disruptions), live simulations (route planning, customs scenarios), and modern tools (TradeLens, Maersk Flow, blockchain traceability), you will learn to reduce delays, cut costs, and ensure compliance in high-risk trade lanes.

Benefits of Attending

- ✓ Reduce delays and costs through optimized routing and compliance
- ✓ Mitigate risks with predictive tools and resilient strategies
- ✓ Lead sustainable, compliant operations in high-growth markets (Africa/MENA)
- ✓ Position themselves as trusted experts in ports, logistics firms, multinationals, and government trade bodies
- ✓ Navigate international trade regulations, Incoterms, and compliance frameworks
- ✓ Manage shipping operations across modes (ocean, air, rail, road, intermodal)
- ✓ Optimize freight forwarding, customs clearance, and logistics networks
- ✓ Apply digital tools for traceability, risk monitoring, and cost reduction
- ✓ Lead sustainable and resilient trade practices in diverse markets

The CITLP training style

We are employing “best practice” training – called “blended training”. This involves classroom lecturing, highly intensive case study/role playing reviews, classroom interaction and feedback, and one-on-one coaching from the facilitator. We have found this to be one of the most effective training methodologies to date and many large multinationals and training companies have already taken up this “blended learning” methodology. The CTOT Certified Trainer of Trainer program will be received approximately one month following the close of the workshop.

- ✓ Logistics Professionals, Managers & Officers
- ✓ International Trade Manager
- ✓ Transport and Distribution Officers
- ✓ Shipping Managers
- ✓ Supply Chain Managers & Analysts
- ✓ Supply Chain Consultants
- ✓ Operations Managers, Controllers & Directors
- ✓ Manufacturing Professionals/Managers
- ✓ Production Superintendents and Managers
- ✓ Procurement and Supply Managers
- ✓ Inventory Analysts and Planners
- ✓ Warehouse Supervisors
- ✓ Buyer/Senior Buyers
- ✓ Customer Service Managers
- ✓ Brand and Product Manager
- ✓ Project Manager and Directors
- ✓ Project Team Leaders
- ✓ Executive Directors
- ✓ General Managers

PLUS anyone who is responsible for or involved in International Trading, Shipping /Transportation and Logistics & Supply Chain Management, or anticipates being involved with any of the above in the future.

By Attending This Course the Added Benefits You Will

Receive Include:

- ✓ Once in a lifetime opportunity to get certified by the IPSCMI
- ✓ International certification that is recognized all over the world
- ✓ IPSCMI VIP Membership for 2 years to access online materials, documents and additional discount for attending any other IPSCMI certification program
- ✓ New skills and knowledge to deal with complex International Trading, Shipping and Logistics scenarios
- ✓ Sharpen strategy, planning skills
- ✓ Increased pay packet improved career prospects

Program Timing

ONE WEEK LIVE ONLINE PRESENTATION

IN - House

If interested to run this course in-house please contact us at: +389 42 222 032 info@hlti.org

Course Requirement

Delegates must meet the following criteria to be eligible to become CITLP

- ✓ Minimum 3 years working experience
- ✓ Attendance - delegates must attend all sessions of the course
- ✓ Delegates who miss more than two hours of the course sessions will not be eligible to sit the course exam
- ✓ Successful completion of the course assessment
- ✓ Successfully passing the exam

Certification



IPSCMI - The International Purchasing and Supply Chain Management Institute

The US-based IPSCMI, The International Purchasing and Supply Chain Management Institute, is a prestigious and elite professional institute offering purchasing and supply chain management certifications. IPSCMI's purchasing and supply chain management courses and programs are provided around the world by a complete network of alliance partners which contract with IPSCMI for collaboration in conducting the IPSCMI programs. With its large allied partners globally, now has chosen High Level Training Institute TM as its exclusive partner for Ghana, Mozambique, UK, Italy and Kazakhstan

Module 1: International Trade Principles & Regulations

- ✓ Understand trade fundamentals and regulatory frameworks for global compliance.
- ✓ Evolution of international trade (WTO, regional agreements like AfCFTA, RCEP)
- ✓ Trade terms: Incoterms 2020 application in sales contracts
- ✓ Tariffs, non-tariff barriers, sanctions, and export/import controls
- ✓ Trade finance basics (letters of credit, open accounts, factoring)
- ✓ Activities:
 - ✓ Group discussion: Analyse a trade dispute case
 - ✓ Workshop: Select appropriate Incoterms for a shipment scenario

Module 2: Global Supply Chain Design & Resilience

- ✓ Design efficient, resilient supply chains for international trade.
- ✓ Supply chain mapping: End-to-end visibility from supplier to customer
- ✓ Risk assessment: Geopolitical, cyber, climate, and supplier risks
- ✓ Resilience strategies: Diversification, nearshoring, inventory buffering
- ✓ Sustainability in trade: ESG reporting, green sourcing
- ✓ Activities:
 - ✓ Simulation: Map a supply chain for medical devices export
 - ✓ Group exercise: Develop a risk mitigation plan
- ✓ Build resilient chains compliant with global standards

Module 3: Shipping Modes & International Transportation

- ✓ Select and manage optimal shipping modes for cost and efficiency
- ✓ Freight modes: Ocean (container, bulk), air, road, rail, intermodal
- ✓ Shipping documentation: Bill of Lading (B/L), airway bill, commercial invoice
- ✓ Freight forwarding and 3PL/4PL roles
- ✓ Port operations: Loading/unloading, terminal handling, ISPS Code security
- ✓ Activities:
 - ✓ Case study: Analyse a delayed ocean shipment
 - ✓ Workshop: Calculate freight costs and choose modes
- ✓ Plan and execute international shipments.

Module 4: Cargo Handling & Hazardous Materials

- ✓ Ensure safe, compliant cargo management in global shipping.
- ✓ Cargo classification and packaging (UN numbers, IMDG Code for hazmat)
- ✓ Containerization: FCL/LCL, reefer, special cargo
- ✓ Insurance: Marine cargo, liability, and claims processes
- ✓ Customs brokerage: HS codes, valuation, duties
- ✓ Activities:
 - ✓ Hands-on demo: Cargo packing simulation
 - ✓ Group exercise: Hazmat compliance checklist

Module 5: Logistics Network Design & Optimization

- ✓ Optimize logistics for speed, cost, and reliability.
- ✓ Logistics planning: Warehouse location, inventory management (VMI, cross-docking)
- ✓ Route optimization and last-mile delivery
- ✓ 4PL strategies and logistics outsourcing
- ✓ Digital logistics: GPS tracking, RFID, IoT sensors
- ✓ Activities:
 - ✓ Simulation: Design a logistics network for healthcare supplies
 - ✓ Workshop: Use tools for route optimization
- ✓ Design efficient global logistics systems.

Module 6: Trade Compliance, Risk & Sustainability

- ✓ Ensure compliant, sustainable international operations.
- ✓ Compliance: Anti-corruption (FCPA, UK Bribery Act), export controls, sanctions
- ✓ Risk management: Cargo theft, piracy, supply disruptions
- ✓ Sustainable logistics: Low-carbon shipping, circular supply chains
- ✓ Future trends: Autonomous vessels, drone delivery, blockchain for traceability
- ✓ Activities:
 - ✓ Case study: MENA trade compliance violation
 - ✓ Group discussion: Sustainability action plan
- ✓ Mitigate risks and promote green logistics.

Module 7: International Trade Finance & Payment Methods

- ✓ Secure payments and finance in global trade.
- ✓ Payment methods: Open account, documentary collections, letters of credit
- ✓ Trade finance instruments: Factoring, forfaiting, export credit insurance
- ✓ Currency risk management: Hedging, forward contracts
- ✓ Islamic trade finance: Murabaha, Istisna'a for Sharia compliance
- ✓ Activities:
 - ✓ Workshop: Select payment methods for a trade scenario
 - ✓ Role-play: Negotiate a letter of credit
- ✓ Manage financial risks in international deals.

Module 8: Contract Management in Trade & Logistics

- ✓ Objectives: Draft and manage effective trade contracts.
- ✓ Contract types: Sales, agency, distribution, freight forwarding
- ✓ Key clauses: Force majeure, arbitration, governing law
- ✓ Dispute resolution: ICC arbitration, mediation
- ✓ Digital contracts: e-Signatures, smart contracts on blockchain
- ✓ Activities:
 - ✓ Group exercise: Draft a trade contract clause
 - ✓ Case study: Resolve a logistics contract dispute
- ✓ Negotiate and administer trade contracts.

Module 9: Emerging Trends & Digital Transformation

- ✓ Prepare for future innovations in trade/shipping/logistics.
- ✓ AI in supply chain (predictive analytics, autonomous ships)
- ✓ Blockchain for trade finance and traceability
- ✓ 5G/IoT in logistics and green shipping (IMO 2050 targets)
- ✓ Post-pandemic resilience: Diversified trade routes
- ✓ Activities:
 - ✓ Discussion: Impact of AfCFTA on MEA logistics
 - ✓ Workshop: AI tool demo for forecasting

Review and Revision

Programme Close

Examination



Shpend Imeri

Dr. Shpend Imeri has a vast experience in oil & gas / utility industry/ electricity distribution where he managed the largest organizations in Macedonia for continually supplying high quality electricity and at the same time he was leader for the mega project, Computer for Every Child in relation to Ministry of Education and Science. In addition to that, later he managed an Energy Centre where he was responsible for three groups (80+ employees): New Connections, Customer Care and Maintenance where he participated in many tenders for improving the electricity supply, smart meter, etc; simultaneously served as Councillor at the Municipality of Tetovo for budget control as well as project manager for energy efficiency. Later he also acted as advisory - Maintenance & Supply Chain Management Department at ABB Vaasa, Finland for Transformers and Vacon for inverters for producing energy from renewable sources. Currently Dr. Imeri holds multiple positions external consultant at South East University TechPark for projects such as Horizon 2020, IPA, Advisory Board Member at Hegemonia OY, Finland and an Associate at New Mind Executives, Greece. He has delivered professional development training (Supply Chain Management & Logistics, Warehouse Management, Maintenance & Physical Asset, Quality Management, Procurement, Contract Management and Project Management) in Africa, Middle East, Central Asia and Europe. He holds a BA and MSc in Logistics and Supply Chain Management both from The University of Sheffield and Doctorate of Science in Quality Management with distinction from University for Peace established by United Nations.

BOOK EARLY

-SAVE 200 USD -
Early Bird Discount

Register and Pay Before May 8, 2026

\$1,390.00 USD

Final Price

\$1,590.00 USD

1

Name: _____ Job: _____
Tel: _____ Email: _____

2

Name: _____ Job: _____
Tel: _____ Email: _____

3

Name: _____ Job: _____
Tel: _____ Email: _____

Payment Options

1. Please Invoice my Company

2. Please charge my Credit Card

Visa Master Card

Venue Details

COMPANY DETAILS

Company: _____
Address: _____
Post _____
Code: _____ Country: _____
Tel: _____

Terms & Conditions

Payments and Discounts

1. Payment terms/ 100 % of the full amount at the time of registration. The registration will be confirmed only when full payment received.

All Bank Transfer charges/fees and Withholding Tax should be carried by sending part/payer

With the registrations are included refreshments, lunches and course materials.

2. To get the early bid discounts, payment must be received before the final price. Discount offers cannot be combined with any other alternative offer

3. Substitute is always welcomed by a colleague or similar job function. If not possible a credit will be given which can be used for any HLTITM up to 1 year. Please notify us as soon as possible so we can make necessary arrangements

Cancellation Policy

1. All cancellations must be done in writing.

2. Full refund for cancellation will only be paid one week from the invoice date; otherwise, you will receive a credit note to be used at other HLTITM training which must be used within 1 year. Refunds are not given. There will be no credit issued for any cancellation less than 6 days.

3. Force Majeure: HLTITM is not responsible for any loss or damage in case the training/event is postponed, canceled, abandoned by reason of war, fire storm, explosion, national emergency, labor dispute, strike, lock-out, civil, disturbance, actual or threatened violence by terrorist group, or any other cause not within the control of our institute, we shall be under no liability to 'Company' for non-performance or obligation under this contractor otherwise in respect of any actions, claims, losses (including consequential losses) costs or expenses whatsoever which may be brought against or suffered or incurred by 'Company', as the result of the happening of such event.

4. Complaint and Refund: For more information regarding administrative policies such as complaint and refund, please contact Dr. Shpend Imeri, e-mail: shpend.imeri@hlti.org

5. HLTITM reserves the right to change the speaker/trainer or parts of the content in case of any circumstances that exceed the control of HLTITM which necessitates these alterations, such as changes from the speaker/trainer. Any substitution or change will be communicated and are always kept to a minimum

I have read and agree to the following terms & condition

Signature: _____